## Webinar 2 - ACMTC Competition - Aug 21, 2017

## **Alaska Small Business Development Center:**

<u>Contact:</u> Harley Hedlund-Tennant < <u>harley.hedlund@aksbdc.org</u>>
SBDC Application for Counseling Services: https://aksbdc.org/business-counseling/ - All applications will be processed the day they are received!

## **ACMTC:**

Contact: acmtc.questions@alaska.edu

## What constitutes a utility for the endorsement - is a tribal utility sufficient?

Yes, a tribal utility is sufficient. We are mainly interested in some sort of collaboration with a real-world entity that has a need which your proposal is addressing to solve. So, while this is not a requirement for the proposal, applications with such an endorsement will get extra points in the scoring.

Were there any common mistakes people made on the first round of applications? You mentioned most had to be re-done.

Most of mistakes were related to formatting of the application and missing proposal items. We require the application to be submitted in pdf format, including a title page, table of content, letter of commitment, statement of qualifications, project budget etc. Some of those were missing or incomplete. Also, the budget worksheet we provide has to be used for the application. Most of these problems can be easily avoided by following the ACMTC Proposal Guidelines.